

Symposium on Communication and Persuasion

St Andrews
March 14-15, 2020

Saturday, March 14

9:00 Coffee

9:30 **Persuasion for the Long Run.** [Daniel Quigley](#) (Oxford)

10:10 **Keeping the Listener Engaged: A Dynamic Model of Bayesian Persuasion.** [Konrad Mierendorff](#) (UCL)

10:50 Coffee

11:10 **Functional Language in Games.** [Joel Sobel](#) (UC San Diego)

12:00 Lunch

13:40 **Censorship as Optimal Persuasion.** [Tymofiy Mylovanov](#) (Government of Ukraine)

14:20 **Global Manipulation by Local Obfuscation.** [Mofei Zhao](#) (Beihang University)

15:00 Coffee

15:20 **Optimal Mechanism for the Sale of a Durable Good.** [Laura Doval](#) (CalTech)

16:00 **Pareto Improving Segmentation of Multi-Product Market.** [Ron Siegel](#) (Penn State)

16:40 Coffee

17:00 **Information Hierarchies.** [Emir Kamenica](#) (Chicago)

19:00 Dinner at [Doll's House](#)

Sunday, March 15

8:30 Coffee

9:00 **Less Information, Better Incentives.** [Doron Ravid](#) (Chicago)

9:40 **Test Design Under Falsification.** [Eduardo Perez-Richet](#) (Sciences Po)

10:20 **Organising Data Analysis.** [Ricardo Alonso](#) (LSE)

11:00 Coffee

10:20 **Costly Miscalibration.** [Yingni Guo](#) (Northwestern)

12:00 **Bayesian vs Ambiguous Implementation.** [Nicholas Yannelis](#) (Iowa)

12:40 Lunch